



“Trust Based Shipping”



www.pacifictr.com



FLEET

M/V Gulf Stream	3765 DWT
M/V Gulf Sky	3858 DWT
M/V Gulf Wind	3859 DWT
M/V Gulf Rain	3909 DWT
M/V Gulf	4322 DWT
M/V Gulf West	4440 DWT
M/V Gulf Blue	4444 DWT
M/V Gulf Angel	4454 DWT
M/V Gulf East	5212 DWT
M/V Gulf Express	5244 DWT

COMPANY PROFILE

Established in 1999, Pacific Shipping Group is one of the biggest and reputable company in the shipping sector in Turkey active in;

- » Ship Management
- » Chartering & Brokerage
- » Shipping Agencies
- » Projects and Logistics
- » Ship Repairs

The Ship-management company presently handles a fleet of ten vessels and further strengthens its position in the short and mid term with the addition of new tonnage. The total number of vessels owned from the establishment of company is more than twenty five.

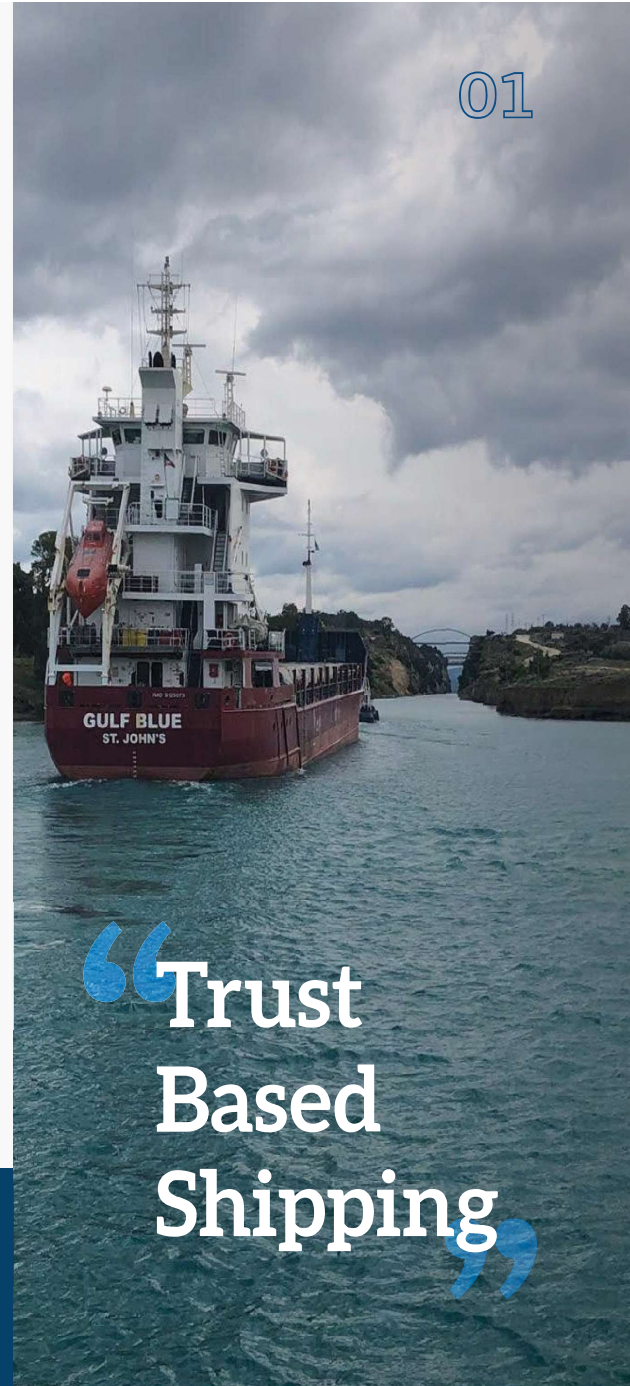
The Chartering company deals with charterers and ship-owners worldwide and holds a strong position especially in the Mediterranean, Black Sea and Middle East cargoes. The chartering desk manages the usual bulk and factory products making sure that the charter party terms safeguard our clients' interests to the best degree.

The Ship Agency company, attends the ship-owner calling at any Turkish port, Shipyards, passing the Bosphorus and Dardanelles straits and renders services to all vessel types and purpose of call. Currently the ship-agency serves efficiently around a thousand vessels annually.

The Projects and Logistics company handles unusual and heavy lift cargoes transport over-land and sea and cares from formalities to cargo securing and inspection. Our experienceguarantess short transit times and competitive freights for door to door deliveries and multi-modal transport.

The Ship Repair company relies on the experience of its personnel to offer service from trouble shooting to major repairs and drydocking works.

01



“Trust
Based
Shipping”



Shipping is extremely competitive and demands high standards across its entire range of activities, be it ship-management or chartering and participants, be it a ship-agent or a broker. We make sure that we meet head on these requirements as ship-managers, chartering brokers and ship-agents relying primarily on our human resources. Our team members are well educated and experienced to handle on one hand the day to day hard routine and on the other hand the case that calls for immediate response and efficient action.

We consider the human element the backbone of our group and we will continuously evolve and grow counting on the proficiency of each one of our individuals which makes for a strong united team and a group of shipping companies to reckon with.

We are steadfast on the principles of respect to human life, environment and property, we value integrity and enjoy the healthy competition. We appreciate the traditional trademarks of shipping, however we are aware of the ever-changing settings and respond in advance and with innovative but practical ideas.

- »» Chartering & Brokerage
- »» Project & Logistics
- »» Shipping Agencies
- »» Ship Management
- »» Ship Owning
- »» Ship Repairs
- »» Crewing

CHARTERING & BROKERAGE



Our chartering company shows an impressive track record of fixtures on account of charterers and owners over the last 20 years. In-house data system, strong connections, good network and communications enables market information to be shared with clients as fast as possible for right decisions. In every step of the fixture, from commencing negotiations to signing the charter party, we make sure that this is the right cargo, the right vessel, the right freight or hire for our partners and clients.

Our expertise and experience combined with our location makes us one of the leading chartering firms when it comes to fixing any cargo or any vessel. Especially, in the Mediterranean Sea and the Black Sea areas where special trade knowledge is must, we negotiate and conclude hundreds of fixtures annually for vessels ranging from 1.000 dwt to 80.000 dwt and a wide range of cargoes such as to steel products, fertilizers, agricultural products, industrial wood and logs, wood pulp, cement, coal, soda ash, gypsum products, project cargoes.

Our worldwide bulk carriers fixtures range from rice and coal to woodchips, a trade where we hold expert skills. We are handling annually in excess of 5.000.000 mt of dry bulk cargoes.



**Our list of references is available upon your kind request.*

04

PROJECT & LOGISTIC



Projects and heavy lift cargoes transport by sea and land requires special knowledge and expertise. We have the necessary in house resources and the right net-work to offer solutions for this demanding type of transport. Our project and logistics team takes care of your cargo whether it concerns door to door forwarding of regular cargo or handling of special cargoes.

When it comes to project and heavy lifts we plan from A to Z and arrange from low-bed hydraulic platforms to chartering heavy lift and multi-purpose vessels and from Cargo lashing and securing to cargo inspection, certification and formalities.

We are well established in this sector and can show an extensive portfolio in the Northern African Coast, Black Sea, Mediterranean Sea and the CIS countries.

We consider projects and logistics a challenge for us but a straight forward, trouble-free operation for our clients and partners.



SHIPPING AGENCIES

Pacific Shipping Agency Trade Inc. is one of the largest ship agencies in Turkey with a long standing reputation for quality service. The establishment of our agency back in 1999 was the starting point of our Pacific Shipping Group. Today, we have the dynamism of our early day coupled with the experience earned over the years. We handle around 1000 vessels annually with our professional, highly experienced and dedicated team from issuance of the proforma D/A and pre-arrival formalities to loading and discharging operations, drydocking and repairs.

Our standards makes us confident to declare that with our appointment as your agents the turn around time of vessels from ultra Cargo crude carriers and cape-size bulk carriers to coasters will be the shortest possible with the network advantage of owned offices. Having a ship-management company in our group, we know first-hand the race against time and this gives us a important lead over the others.

Our service is on a true 24/7 basis and our feed back is timely and accurate enabling you to make the right planning and an quick turned - around.

- » Agency service at all Turkish Ports Straits and Shipyards.
- » Transit passages through the Bosporus and Dardanelles.
- » Crew change process of airport meeting and transportation.
- » Bunker & Lubrication oil supply.
- » Supply and Delivery of Provisions.
- » Fresh water supply.
- » Customs, Harbor Master, Sanitary and Immigration Clearance.
- » Port regulations.
- » Medical attendance on crew members.
- » Trucking.
- » Stevedoring.
- » Providing any kind of grabs.
- » Heavy lift cranes and equipments for liner in/out operations.
- » Full liner in/out operations.
- » Ship repairs.
- » Technical assistance.
- » Local knowledge of the area.
- » Warehousing, packing and bonded cargo.
- » Pilotage and tug boat assistance.
- » Spare parts supply and delivery.
- » Garbage & Sludge removal.
- » All other services required by master / owner.





SHIP MANAGEMENT

Pacific Shipping Group management is an organisation led by highly qualified and motivated individuals unified under the policies and tasks set by the executive management.

We manage a diversified fleet of dry Cargo vessels and offer to our partners World-class type specific services on a cost effective basis.

Our policies are targeted towards healthy and safe working conditions, clean environment, respect to ethics, social and public interests.

We follow, respect and abide to Shipping rules and practices as they developed over the years and at the same time we innovate, evolve and design for the ever changing Shipping industry.

Our ship management services include:

OPERATIONS

We ensure day to day on a 24/7 basis smooth vessel operations by controlling the vessel status, with continuous communications with shore service providers and vessels and by liaising with port, authorities and agents.

We have developed in-house procedures for our Safety Management System tailor made for the vessel type and its trading requirements and we make sure that procedures are followed on board and ashore. Effective operations contribute to minimum turn-around times and to an enhanced commercial exploitation of the vessel.



TECHNICAL MANAGEMENT

The main tasks of our technical management team are streamlining of programmed maintenance and drydockings and elimination of down-time on account of unforeseen damages by prevention measures. We achieve these targets through:

- » Regular condition assessments and performance monitoring
- » Planning ahead for maintenance
- » Dry dock specification drawing and supervision
- » Selection of repair firms and shipyards
- » Surveys, certification and vetting

We aim and achieve effective maintenance and repairs in cost effective manner in the shortest possible time. We have long experience in maintenance, repairs and drydockings and we know well the Turkish, East Med and Black Sea ports repair facilities and shipyards, parts and equipment suppliers. This experience makes the difference when a vessel is due for Special Survey and drydocking or when equipment troubleshooting is necessary during discharging in a weekend. In short, we keep vessels and their equipment running, we keep the budget, we keep the deadlines.

CREW MANAGEMENT

We are fully aware the single most important factor in the operation of any vessel is the human element and the quality of officers and crew is non-negotiable when it comes to ship management. Our crew management cares for:

- » Crew selection
- » Database management and follow-up
- » Crew accounting
- » Payroll and allotments
- » Crew Travel and insurance

SALE AND PURCHASE

S&P is not an everyday task but surely one of the most important activities of any Shipping company willing to purchase the right vessel at the right price, time and terms. We know S&P from the market, through the negotiations and the contract, right to delivery and preparation of the ship to sail.

INSURANCE

We are focused on Loss Prevention and therefore we follow the procedures and take measures to ensure the well-being of those on-board and the safety of properly at sea. Nevertheless, Shipping companies participate in continuous "marine adventures" exposed to the "marine perils" and the proper H&M and P&I covers are a must to the operator. We are versed with the insurance market and conditions, we know the contracts principles and details and will make certain that the right cover is there for the wrong moment.



08

SHIP REPAIRS

The Pacific Machinery and Ship Industry Company was established in 2007 at Tuzla, Istanbul aiming to offer the ship-owner general ship repairs in the Turkish ports and particularly at Tuzla, the major Mediterranean repair port today.

The company premises are strategically placed at the heart of the Tuzla repair zone close to all the shipyards and suppliers. The company engineers and technicians have many years experience in ship repairs and drydocking works.

In addition to programmed repairs, we will attend at a short notice any vessel at any Turkish port for troubleshooting and eventual repairs aiming to prevent expensive delays and downtime.

The company will quote competitively in price and time for scheduled ship works related to :



- » Ship equipment failure determination
- » Mechanical repairs and overhauls of main engines and diesel generators
- » Fuel and lub oil separators repairs
- » Hydraulic and pneumatic system installation and repairs
- » Boiler and evaporator repairs and retubing
- » Pumps repair
- » Gearbox repair
- » Reefer installations repair
- » Pipe renewals
- » Spare parts manufacturing and supply
- » Electrical repairs
- » Ships pre-purchase technical inspection
- » All type of steel works
- » Navigation and communication equipments installation and service
- » Any drydocking related works

CREW MANAGEMENT

We made all our efforts in order to progress crewing operations safely and effectively for vessels under Management of Pacific Shipping Group. Our Crewing department is highly experienced at management of multinational crew and mainly responsible to ensure that ships are manned with adequate qualified, skilled, certificated and medically fit seafarers in accordance with national and international requirements, as well as in line with the high standards which company has set up.

Those responsibilities in particular include -but are not limited- the following;

- » Monitoring manning level and forecasting manning needs for all vessels.
- » The identification of hiring/promotion needs as well as the determination of required qualifications and skills.
- » Evaluation of crewmembers, setting up training programmes and attending these training in case of need.
- » Controlling and evaluating the performance of crewmembers and arrangement of performance reports.
- » Follow up and update of crew documentation and ensure to all crewmembers obtain necessary documentation.
- » Resulting of industry wage monitoring, taking precautions for cost Management and keeping crew expenses at an optimum level





**PACIFIC LOGISTICS GROUP
AND SHIPPING CO. INC.**

- Postane Mah. Gökyüzü Sok. No:1
Tuzla/İstanbul - TURKIYE
- +90 216 446 55 55 pbx
- +90 216 446 55 60 pbx
- chartering@pacifctr.com

**PACIFIC SHIPPING
AGENCY**

- Barbaros Mah. Yürüyüş Cad. İmar Sok.
No:24 Başiskele/Kocaeli - TURKIYE
- +90 262 335 50 65 pbx
- +90 262 335 50 66 pbx
- agency@pacifctr.com

**PACIFIC SHIPPING GROUP
MERSIN BRANCH**

- Camii Şerif Mah. İsmet İnönü Blv. Anadolu Hayat Binası
No: 94 D: 504 Akdeniz / MERSİN - TURKIYE
- +90 324 237 84 11 / 12
- +90 324 237 84 18
- mersin@pacifctr.com

**PACIFIC MACHINERY AND
SHIP INDUSTRY**

- Evliya Çelebi Mah. Hızır Reis Cad.
No:60-2D/10 Tuzla/İstanbul - TURKIYE
- +90 216 446 33 61
- +90 216 446 32 75
- shiprepair@pacifctr.com

PACIFIC CREWING

- Aydintepe M. Sahilyolu C. İğmeler Mevkii
Alize İş Merkezi No:191K:1/52
Tuzla/İstanbul - TURKIYE
- +90 216 392 27 27
- +90 216 446 55 60
- crewing@pacifctr.com



www.pacifctr.com